

Population - Trade Area

2013 Est, Population	103,526
Growth, 2000-2010	15.56%
Growth, 2013-2018	4.34%

Educational Attainment

Earned a College Degree	30.81%
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Composition

Family Households	73.95%
Average HH size	2.67

Household Income - 2013 Est

Average Income	\$61,123.00
Median Income	\$47,456.00

Occupation/Workforce

White Collar Workers	60.47%
Blue Collar Workers	22.58%
Service/Farm	16.95%

Housing

Owner-Occupied Housing	75.99%
Median Housing Value	\$121,850.00
% less than 7 years old	9.94%

Total Opportunity Gap

\$667,894,002.00

Furniture & Home Furnishings	\$15,997,873.00
Appliances, TVs, Electronics Stores	\$16,028,491.00
Building Material, Garden & Home Centers	\$71,406,626.00
Grocery Stores	\$84,158,609.00
Pharmacy & Drug Stores	\$40,423,113.00
Clothing and Clothing Accessories Stores	\$45,000,320.00
Sporting Goods	\$9,171,598.00
Books, Periodicals, Music	\$5,728,650.00
Department Stores	\$80,787,791.00
Office Supplies, Stationery, Gift	\$12,837,287.00
Full-Service Restaurants	\$54,611,703.00
Limited Service Restaurants	\$39,736,922.00

The Opportunity Gap represents the difference between retail sales in specific categories of goods or services where reported demand (purchases by consumers living in an area) exceeds reported sales by merchants (supply) within the same defined trade area. Data is derived from the Consumer Expenditure Survey as administered by the U.S. Bureau of Labor Statistics and from the Census of Retail Trade, made available through the U.S. Census.

About Glenpool www.glenpoolonline.com

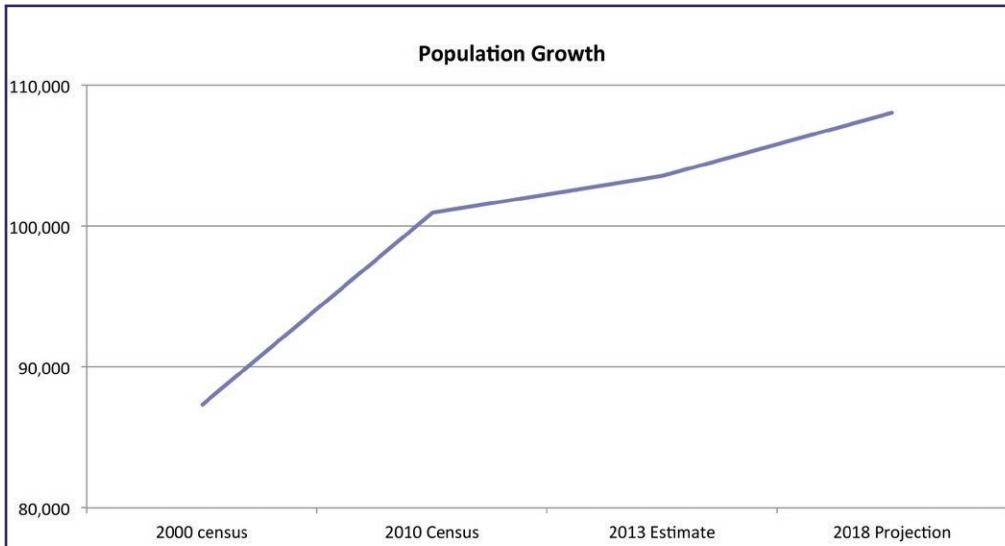
Glenpool is located along US HWY 75, the main highway into Tulsa from the south. Traffic counts on HWY 75 at Glenpool show 45,000 vehicles a day. In the past 5 years, commercial investments include a 199,000 sq. ft. Super Walmart anchoring a large mixed-use development that also features a bank, 10,000 sq ft medical clinic, IHOP, Santa Fe Cattle Company, Sonic, new outparcel and inline national tenant retail, a three-story municipal complex, conference and event center that brings 30,000 visitors annually to Glenpool; a hotel under construction plus another 25,000 sqft.of additional office space. Additional recent openings include Robertson Tire, Goodwill, QuikTrip, Taco Bueno, Burger King, Pizza Hut and McDonald's. The city owns land along HWY 75 and is aggressively seeking the right development partner or tenants for the prime 37 acres. Other large tracts of land are available and the city is willing to offer incentives on a case-by-case basis for desired retail projects.

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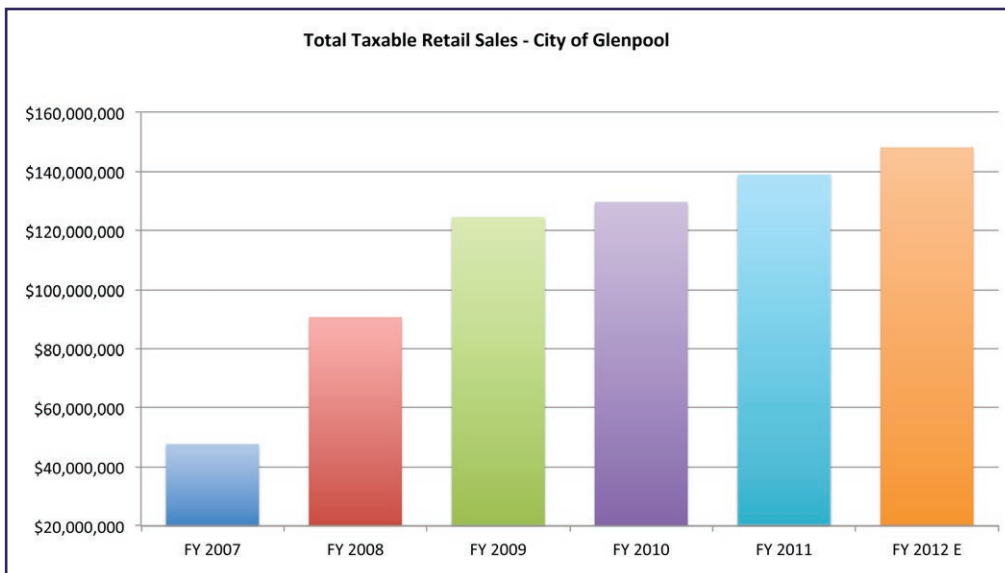
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Glenpool



- Glenpool continues to **invest in water, sewer and street improvements** to stay ahead of demands.
- **\$1,500,000** has been invested in the road repair, overlays and storm water improvements over the past 18 months.
- Estimated additional \$3,000,000 upgrade to city sewer system planned for next 24 months.
- **More than 45,000 cars a day** travel HWY 75 through Glenpool.



Below: Southwest Crossroads in Glenpool, showing the hugely successful Glenpool Conference Center and Municipal Building and a 199,000 sqft Walmart Supercenter. Other users include Santa Fe Cattle Co., IHOP, GameStop, CherryBerry, Robertson Tire, bank, medical and office. Multiple sites are available at prime locations in Glenpool. Incentives are available for new retail development.



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